

Top U.S. Hospitals Rate Major Managed Care Companies Sample Results Overview

Overall, how would you rank the following payors/managed care companies in terms of rates they pay for reimbursement where the payor with the best rates is ranked 1 and the payor with the worst rates is ranked 6.

- UnitedHealthcare – 3.86
- WellPoint/Anthem – 3.73
- State/Regional Blue Cross/Blue Shield – 3.50

Overall, how would you rate the following payors/managed care companies in terms of their honesty and candor in contract negotiations? Please rate each payor on a scale of 1-10, with 10 being the best and 1 being worst.

- UnitedHealthcare – 2.85
- WellPoint/Anthem – 4.34
- Coventry/First Health – 5.66

When you think of the personalities of the people who are negotiating on behalf of each payor, please rate those personalities on a scale of 1-10, with 10 being very easy to deal with and 1 being very difficult to deal with.

- UnitedHealthcare – 3.17
- WellPoint/Anthem – 4.88
- Coventry/First Health – 5.72